

- DESIGN AND CONSTRUCT
- FITOUT
- COMMERCIAL
- RESIDENTIAL



CAPABILITY STATEMENT



BUILDING OPTIMAL OUTCOMES

CONTENTS

The purpose of this document is to simply position The Slatter Group in terms of who we are and what we do resulting in our capabilities. Our overall capability and value proposition is “**Building Optimal Outcomes**” and to explain this we have used a simple and effective approach to describe:

1/ OUR SERVICES

BUILDING AND CONSTRUCTION
SERVICES WE PROVIDE

2/ OUR BENEFITS

WHY OUR CLIENTS DEAL WITH US IN
TERMS OF BENEFITS THEY RECIEVE

3/ OUR APPROACH

WHAT OUR CLIENTS CAN EXPECT FROM
US WHEN WE ARE ENGAGED

Our capabilities statement is short and to the point . Our priority is to understand our clients’ needs and provide the right amount of the right kind of information to meet their specific needs. If further information is required, we will be happy to provide specific information relative to needs and requests.

BUILDING OPTIMAL OUTCOMES

1/ SERVICES

COMMERCIAL, RETAIL AND RESIDENTIAL BUILDING



DESIGN AND CONSTRUCT



FITOUT AND REFURBISHMENTS



COMMERCIAL



RESIDENTIAL

1/ SERVICES

COMMERCIAL, RETAIL AND RESIDENTIAL BUILDING

DESIGN AND CONSTRUCT

Whether it is design, project management or full commercial construction, The Slatter Group WA continues to deliver quality solutions to both private and government projects throughout Western Australia.

The Slatter Group WA's comprehensive offering includes the design and construction of small, medium or large construction projects. The experience of The Slatter Group WA team includes the construction of apartments, commercial hotels, school, hospitals, bulky goods, storage, warehouses, offices, health clubs, swimming pools and more.

The Slatter Group WA prides itself on delivering quality assurance, systems and procedures which promotes guaranteed efficiency and guaranteed quality workmanship on all projects.

"In my opinion Slatter's overall performance on this project has been very satisfactory. The whole project team worked harmoniously with no adversity between any parties.

Slatter's proactive approach to the project has meant the fast tracking of any critical issues arising at various critical times throughout the project.

Slatter's performance on this project is in my opinion considered to be highly efficient with experiences staff who work closely with the project team to ensure the end product is of high quality."

- Chris Quin, Thinc projects



GEMINI MEDICAL CENTRE



DESIGN AND CONSTRUCT

1/ SERVICES

COMMERCIAL, RETAIL AND RESIDENTIAL BUILDING

FITOUT AND REFURBISHMENTS

The Slatter Group WA has a high level of competence and experience in both fitout and refurbishment projects for both government and private clients. This expertise ranges from small office fit-out projects through to large multi-million dollar office tower refurbishments. Our experience in such projects includes:

- office, workspace and facility fitouts.
- complete reconstruction and refurbishments of buildings.
- communications and systems upgrades.

Our comprehensive experience in fitout and refurbishment projects, allows us to work with our clients to deliver the best outcomes for their organizations during the construction phases. In a fitout or refurbishment project, it is our highly skilled management expertise, team of experienced trades and suppliers, and our systems driven approach which ensures a successful project delivery.

CURTIN UNIVERSITY B402 CBS EQUIP FITOUT



"Curtin University would like to express its thanks for The Slatter Group's input and dedication in successfully completing the HDR Refurbishment projects.

We recognise the time and effort spent by the whole Slatter Group team in ensuring the high quality of the built outcome and close attention in managing project costs."

- Libby Thrans, Curtin University

MURDOCH UNIVERSITY CHEMICAL LABORATORY



MURDOCH UNIVERSITY NURSING SIMULATION SUITE



FITOUT & REFURBISHMENTS

1/ SERVICES

COMMERCIAL, RETAIL AND RESIDENTIAL BUILDING

COMMERCIAL

Our commercial team has a collective wealth of experience and has completed a diverse portfolio of works including, defence and mining infrastructure, hospitals, airport infrastructure and buildings, factories, warehouses, specialised laboratories, university and school projects, retail outlets, showrooms, gyms, heritage building restorations and renovations.

We dedicate the right people and resources to each project to ensure they are all completed on time and on budget. Our highly experienced construction management team runs the sites to fit in with our clients' schedules and commercial needs to minimise disruption to their businesses.



"From the very start The Slatter Group were most proactive in exploring initiatives for cost and/or time savings and the building was constructed ahead of schedule and on budget.

We compliment the excellent work of The Slatter Group in all aspects of the construction of the project and the quality and standard of the building is testament to their dedication and professionalism"

- Robert Payne, Stephens Group, *JB HI-FI*



JEEP CHRYSLER WANGARA

COMMERCIAL

1/ SERVICES

COMMERCIAL, RETAIL AND RESIDENTIAL BUILDING

RESIDENTIAL

For 20 years, Slatter Residential has been designing and building quality apartments, homes and grouped dwellings around Perth.

At Slatter Residential - we believe that forging strong relationships with our clients is the first step towards bringing their dreams to reality. Whether you need a custom design, have your own ideas or completed design, or would like to select from a range of pre-made designs, choosing Slatter Residential as your next home builder can provide an efficient and informative journey through the conceptualisation phase, to the completion of your new home.

Our strong reputation and alliances within the industry allow us to offer home developers and buyers a range of diverse products and services, in a cost-effective manner, tailored to our clients' individual needs.

Our home builders specialise in traditional and modular development techniques, or a combination of both. This provides a substantial reduction in the cost and time spent during the development of your new home, grouped dwelling or apartment complex.

LAKE STREET CUSTOM BUILT HOME



SOUTHBORNE TOWNHOUSES



MOUNT PROSPECT, MAYLANDS



"The Slatter Group WA has always been able to meet project schedules and reach practical completion to deliver our projects on time .

We have always received an excellent level of Cooperation and versatility from The Slatter Group WA on mutual projects. We look forward to continuing our working relationship and successes well into the future."

- Marc Bishop, *Meyer Shircore & Associates*

RESIDENTIAL

2/ BENEFITS

EXTENSIVE CAPABILITY AND METICULOUS SENIOR
MANAGEMENT ATTENTION

QUALIFICATION AND INVOLVEMENT



More qualified expertise relative to significantly larger organisations



Senior management participation and continuity from start to finish



Responsive decision making

ADAPTIVENESS



Collaborative approach



Diverse trade pool



Solution focused

TRANSPARENT APPROACH TO PROVIDING VALUE



Always looking for opportunity to value add



Procurement efficiencies



Innovation

EVIDENCE

2/ BENEFITS

EXTENSIVE CAPABILITY AND METICULOUS SENIOR MANAGEMENT ATTENTION

QUALIFICATION AND INVOLVEMENT

ADAPTIVENESS

TRANSPARENT APPROACH TO PROVIDING VALUE

TEAM OF REGISTERED PRACTITIONERS



More qualified expertise relative to significantly larger organisations



Nigel Barr,
Construction Manager -
Commercial & Industrial

Michael Humphreys,
Project Manager

Mark Slatter,
Director

Paul Vaile,
General Manager –
Residential

Kiran Halai,
Contract
Administrator



Senior management participation and continuity from start to finish

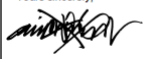
CONTRACTOR PERFORMANCE REPORT AND CLIENT TESTIMONIAL

CRITERIA	RATING Above Average = 9 - 10 points Average = 6 - 8 points Below Average = 3 - 5 points Well Below Average = 0 - 2 points	 Government of Western Australia Department of Treasury and Finance Building Management and Works
Time Management	9	Supporting Comments The Slatter Group WA (SG) had demonstrated full integrity and responsibility in executing Morley – DVS Licensing Centre Refurbishment. Throughout the work, SG had worked accordingly to specific requirement placed by tenant above and DOT, where noise and human traffic were the main concern. With the challenge, SG had shown relatively well-managed in time management, workplace safety and environmental management. The tenant was impressed and complimented SG on positive corporation and consideration given. Name (please print) Yeo Chin Aun Signature  Date: 3.01.2012 Contract No: BPT2140211
Management and Suitability of Site Personnel	9	
Management of Subcontractors, Consultants and other Suppliers	9	
Cooperative Relationships	10	
Contract Administration	10	
Standard of Work	10	
Training (Apprenticeships)	10	
Workplace Safety, Health and Environmental Management	10	
Contractor's total point score	77	
Contractor's Overall Performance Rating (%)	96.25	



Responsive decision making

CLIENT TESTIMONIAL

To Whom it May concern,	March 17 th , 2014	Yours sincerely,  Yeo Chin Aun Job Manager Property & Building Group
I had the opportunity to work with Mark Slatter of Slatter Group WA on the Morley Driving Vehicle Services (DVS) refurbishment for Department of Transport Authorities in 2011, and would like to express my satisfactory for their professionalism, integrity and courteousness.		
Slatter Group WA is diligent and highly committed in project delivery. During the duration of DVS refurbishment, works had been performed within predetermined time constraints without compromising on the quality. Highly conscientious in the planning, follow through and organization of projects, Mark delivered proactive solutions in rather challenging situation, which resulted in positive client responses and request for additional upgrade work within DVS building premises.		
The cooperation and collaboration that had been demonstrated was greatly appreciated. This resulted in truly enjoyable project experience for everyone involved, a successful end result and most importantly a very pleased client.		
From first project experience with Slatter Group WA, I have been working closely with Mark and it is my pleasure to recommend his organisation.		

QUALIFICATION AND INVOLVEMENT

2/ BENEFITS

EXTENSIVE CAPABILITY AND METICULOUS SENIOR MANAGEMENT ATTENTION

QUALIFICATION AND INVOLVEMENT

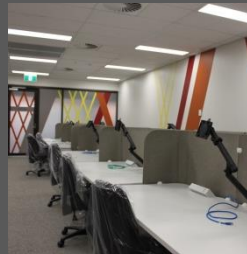
ADAPTIVENESS

TRANSPARENT APPROACH TO PROVIDING VALUE



Collaborative approach

CURTIN UNIVERSITY EARLY CONTRACT INVOLVEMENT PANEL



Our collaborative approach has been recognised by our selection as an approved contractor on Curtin Universities early contractor involvement panel. Our selection was due to our previous performance in providing client focused solutions in a collaborative manner with all stakeholders. Our Early Contractor Involvement (ECI) has enabled Curtin to deliver time-critical projects in a cost effective manner.



Diverse trade pool

PERTH ZOO WETLANDS AND PENGUIN POOL REFURBISHMENT



This project involved demolition and removal of existing netting enclosure, removal of screw piles, timber decking and fencing. New works included screw piles, concrete footings, limestone retaining walls, pool water filtration, structural steelwork framing to hold stainless steel wire cables and 4800m2 of stainless steel netting. The requirement for management input into these designs was integral in achieving the outcome envisaged by the client from the beginning.



Solution focused

POST-TENDER NEGOTIATIONS ON AQUINAS



During the Design Review Stage conducted during contract negotiations we offered up a change in the fire compliance design to achieve substantial overall project savings. The original design incorporated a 'bounded' construction design with cost implications to ceiling, mechanical and general service installation works. By researching and offering an alternative fire sprinklers design we were able to provide the client a superior safety solution while reducing construction costs and providing worthwhile lifecycle cost savings.

ADAPTIVENESS

2/ BENEFITS

EXTENSIVE CAPABILITY AND METICULOUS SENIOR MANAGEMENT ATTENTION

QUALIFICATION AND INVOLVEMENT

ADAPTIVENESS

TRANSPARENT APPROACH TO PROVIDING VALUE



Always looking for opportunity to value add

JB Hi-Fi JOONDALUP

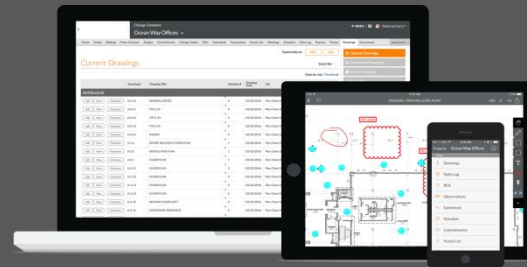


This project was the construction of a 1700 m2 purpose built retail showroom for our client on behalf of JB Hi-Fi for their new JB Hi-Fi superstore. Originally designed to utilise tilt up panel construction, the construction methodology was changed to use off-site manufactured precast concrete panels. This allowed us to provide a high quality 'burnished finish' slab in lieu of polished concrete floor and reduced the project construction time by 20% and resulted in additional rent for the client.

ADVANCED TECHNOLOGY



Procurement efficiencies



The implementation of industry leading construction management software assists in boosting our project accountability and efficiency by mobilizing and streamlining project documentation and communication. This real time data and accessibility reduces expensive delays and risks. The platform can handle all types of construction projects including retail centers, university facilities, apartment complexes, office buildings, industrial plants, and more.

PANEL SYSTEM ON THE HALES



Innovation



Slatter Residential and Panels WA have formed an alliance to offer innovative, energy efficient, stylish homes. Our combined expertise in built form housing projects and panel construction, allows us to offer a unique construction service to land developers looking to provide built form alternative solution to traditional house and land packages, giving them an edge in the Western Australian estate housing market. This construction methodology is faster and more efficient in many ways and provides a tangible end benefit to the developer who can realise settlements much faster than with traditional building techniques.

TRANSPARENT APPROACH TO PROVIDING VALUE

3/ APPROACH

EXCELLENCE IN SERVICE

OUR VISION



The Slatter Group WA aims to be the best diverse construction company in Western Australia. We strive to deliver a boutique style service to all of our customers and be the best at what we do.

Our focus is to design and construct high-quality, user friendly, energy efficient, sustainable buildings that create a built environment that we can be proud to leave for current and future generations to enjoy.

PROJECT MANAGEMENT APPROACH



The Slatter Group WA understands that a favourable project outcome requires not only planning, but also committed people who have the drive and desire to deliver the best.

The Slatter Group WA knows how to provide successful outcomes to clients and is committed to using only qualified, professional project teams and subcontractors.

MEETING CLIENT EXPECTATIONS



The Slatter Group WA understands the fundamental principles of 'visionary' project management. Clients often know what they want, but helping them to view the bigger picture and think about future needs is a particular efficiency skill of The Slatter Group WA.

Making allowances early in the project for potential longer term needs is not only cost effective, but also good business sense. The Slatter Group WA helps its clients plan today for the future, to save tomorrow.

We provide regular face-to-face feedback to ensure clients are always up-to-date on the progress of their projects.

APPENDIX



COMPANY PROFILE

“ OUR REPUTATION HAS EVOLVED AS A RESULT OF OUR HIGHLY SKILLED AND MOTIVATED EMPLOYEES, WHO WORK HARD AS A TEAM TO DELIVER CLIENT OUTCOMES AND MAINTAIN STRONG, LONG-TERM, MUTUALLY BENEFICIAL PARTNERSHIPS WITH OUR CLIENTS ” - Mark Slatter



Mark Slatter,
Director

Prior to founding The Slatter Group WA in 2004 Mark started working as a building industry cadet scheduler with one of the largest WA home builders in 1992. Over the next 20 years he moved through to estimator, supervisor, contract administrator and project manager.

As the managing director, Mark steered this successful construction company to being a finalist in the 2009 Telstra Business Awards. Mark was also personally recognized in 2009 as one of the WA Business News 40 Under 40 pre-eminent business leaders in Western Australia under the age of 40.

Mark and his highly skilled team place a high level of importance on quality assurance, systems and procedures which bring about efficiency and quality workmanship.



Michael Humphreys,
Project Manager

Michael is responsible for project and contractual control and coordination. He ensures that the client's requirements are met and the project is completed on time and within budget.

Michael has a diverse mix of both commercial and residential experience in both site supervision and project management roles. After a successful military career, Michael used his organisational and leadership skills to transition into site management roles on medium density residential built form, and later on, high end custom housing. From this practical exposure on site Michael moved into project management roles in residential and then commercial construction.

Michael is a pragmatic and results focused professional who enjoys working within complex, dynamic and highly accountable environments. He is a dedicated professional who seeks continual learning and improvement and as such is an active board member of the Australian Institute of Builders.



Nigel Barr,
Construction Manager -
Commercial and Industrial

Nigel has 23 years of experience in the construction management of a diverse range of projects including apartments, hospitals, airport buildings, luxury homes, factories, warehouses, laboratories, university and school projects, refurbishments, nightclubs and restaurants, heritage building restorations and renovations.

With his wide ranging experience in both commercial and residential construction, Nigel provides effective leadership across a number of projects involving various disciplines.

Nigel is a highly innovative, creative and self-motivated person who is always striving to get the best result for our clients.



Paul Vaile,
General Manager –
Residential

Paul is an accomplished building professional with a distinguished 30 year career in the general and construction management of built form housing projects, grouped dwellings and individual homes ranging from luxury boutique homes to large volume retail housing.

He is recognized for his integrity and ability to develop high performing internal teams and developing and sustaining good relationships with clients, contractors and other industry professionals.

Paul is committed to finding the best solutions for our clients without compromising quality. He is an energetic take-charge-leader who embraces challenges and manages in a collaborative manner.



Kiran Halai,
Contract Administrator

Kiran supports the Construction Manager as directed in all aspects of the business and deals with all contractual and administrative roles of projects from concept through to defects liability stages. The Slatter Group WA endeavours to keep the key project team members in place through the estimating and construction stages.

Kiran completed his degree in Construction Management and Economics at Curtin University. During this time Kiran completed work experience as a junior contract administrator working with The Slatter Group WA.

After completion of his degree Kiran joined The Slatter Group WA full time as a contract administrator. In his capacity at The Slatter Group WA he has worked on various projects including new commercial and retail buildings, education, remedial works, refurbishment works, and internal fit-outs, all to a high level of finish and within tight time frames.



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